

华莲公共关系公司



Cross-Cultural Communication, DEIA & Translation Services

Dottie Li



Dottie Li
Founder & CEO,
TransPacific Communications

- Overview of TransPacific Communications' Capabilities:
- https://vimeo.com/762428084

Confidential Page 2











Our Qualifications

- We are experts in...
 - Cross-Cultural Communication
 - ✓ Top-level Translation, interpretation, localization
 - ✓ Diversity, Equity, Inclusion & Accessibility (DEIA)
 - Diversity and Inclusion Strategies
 - ✓ Organizational Assessment
 - ✓ Program Management
 - Quantitative & Qualitative Data Analysis
 - ✓ Producing actionable report findings & recommendations
 - Communications & Messaging

Translation Overview

We have the languages you need to reach your audience.

- TransPacific Communications (TPC) provides a full range of language services to government agencies, corporations, non-profits, and tribal organizations.
- TPC delivers agile, responsive, low-risk, and costeffective solutions for translations, interpretations, American Sign Language (ASL) interpretations/CART reporting, bilingual professional staffing, transcriptions, language instruction and cultural training services.
- TPC translation and interpretation services cover 200+ languages (tribal and indigenous included) and over 2,000 language professionals in our database.
- TPC has an impressive database of linguists who are not just certified translators and interpreters, but also have gone through the vigorous demands of Rosetta Stone and Voice of America's high standards.

Overview of TPC's Translation Capacity

- We have the languages you need to reach your audience
- 200+ languages
- Tribal & indigenous languages
- Written and spoken
- ASL
- Culturally appropriate graphic design
- Webinar platform & management
- Voice-over
- On-camera
- Transcription & Caption
- Video production
- 508 Compliance







Group I: Most Requested Asian Languages

Korean, Chinese (simplified), Chinese (traditional), Japanese

Group II: Other Asian Languages

Amdo, Armenian, Assamese,
Azerbaijani/Azeri, Bahasa, Bengali,
Bihari, Cebuano/Visayan, Chamorro,
Chavacano, Chittagonian, Dhundhari,
Fuzhou Chinese, Gujarati, Hindi, Hmong,
Ilocano, Indonesian, Jarai, Javanese,
Kannada, Khmer, Konkani, Lao,
Madurese, Malay/Malaysian,
Malayalam, Marathi, Mongolian, Nepali,
Oriya, Sanskrit, Saraiki, Tagalog,
Taiwanese, Tamang, Telegu, Thai,
Tibetan, Toishanese, Vietnamese

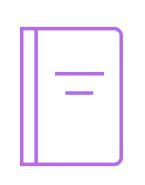


Foreign Languages









Group III: European Languages

Albanian, Aramaic, Basque,
Belarusian, Bosnian, Bulgarian,
Catalan, Chaldean, Circassian, Creole,
Croatian, Czech, Danish, Dutch,
Estonian, Finnish, French, Frisian,
Gaelic, German, Grebo, Greek,
Hungarian, Icelandic, Italian, Latin,
Latvian, Lebanese, Lithuanian,
Macedonian, Moldovan, Norwegian,
Polish, Portuguese, Romanian,
Russian, Serbian, Serbo-Croatian,
Sicilian, Slovak, Slovenian, Spanish,
Swedish, Syriac, Tatar, Ukrainian,
Welsh, Yiddish

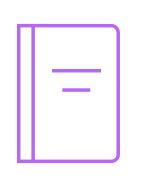


Foreign Languages









Group IV: Middle Eastern Languages

Arabic, Balochi, Chechen, Dari, Dyula, Farsi, Hebrew, Hindko, Kashmiri, Kurdish, Pashto, Persian, Punjabi, Turkish, Urdu, Uzbek

Group V: African & Other Languages

Amharic, Cakchiquel, Georgian, Haitian Creole, Hausa, Kurdish, Malagasy, Mayan, Navajo, Samoan, Sango, Somali, Swahili, Tagrina/Tigrinya, Tajik, Tamil, Turkmen, Twi/Akan, Wolof

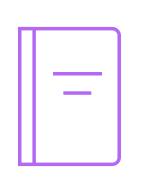


Tribal Languages









Group VI: Tribal and Indigenous Languages

Apache, Cherokee, Choctaw, Creek, Chickasaw, Chippewa, Dena'ina Athabascan, Dakota, Inupiaq, Keres/Keresan, Koyukon Athabascan, Lumbee, Mississippi Chickasaw, Muscogee, Navajo, Ojibwa, O'odham, Puebloans, Seminole, Sioux, Tlingit, Yupik, Zuni, etc.

Translation Samples

Featuring DOE's Secretary Jennifer Granholm, Co-founder of Re-Earth Initiative and Climate Justice Activist Xiye Bastida and many more.

Contaremos con la participación de la secretaria del DOE, Jennifer Granholm, la cofundadora de la Iniciativa Re-Earth y activista por la justicia climática, Xiye Bastida, y muchos más. ¡Mañana, únase a la Semana de la Justicia inagural del DOE!

Join Us Virtually on Friday, September 16, 2022, for DOE's Justice Week – Justice40 and Community-Led Solutions!

¡Únase a nosotros virtualmente el 16 de Septiembre del 2022 para la Semana de la Justicia del DOE– Justicia40 y soluciones lideradas por la comunidad!



Translation CO Samples SBA pro

COVID-19 Recovery Information in Other Languages

SBA provided materials in languages other than English to help business owners recover.

Content

Overview (English)

Spanish - español

العربية - Arabic

Chinese (Mandarin/Cantonese) - Simplified - 中文简体

Chinese (Mandarin/Cantonese) - Traditional - 中文繁體

French - Français

German - Deutsche

Gujarati - ગુજરાતી

Haitian Creole - Kreyòl Ayisyen

<u> Hindi - हिन्दी भाषा</u>

Italian - Italiano

Japanese-日本語

Korean - 한국어

Polish - Polski

Portuguese - Português

Russian - русский язык

Tagalog - Tagalog

Vietnamese - Tiếng Việt

Thai - ใทย

Khmer-ខែវ

Somali - Soomaali

Swahili - Kiswahili

Chuukese - Fosun Chuuk

Marshallese - Kajin Majõl

Samoan - Fa'a Samoa

Tongan - Lea Fakatonga

Burmese - ခေခြေန်ာ

Indonesian - Bahasa Indonesia

<u>Lao - ພາສາລາວ</u>

Malay - Bahasa Melayu

Tamil - குமிழ

Hmong - Lus Hmoob

Amharic - አማርኛ

Tigrinya - ትግርኛ

Oromo - Afaan Oromoo

美国大使馆的艺术收藏北京

ART COLLECTION OF THE UNITED STATES EMBASSY BEIJING







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致谢

华盛顿特区

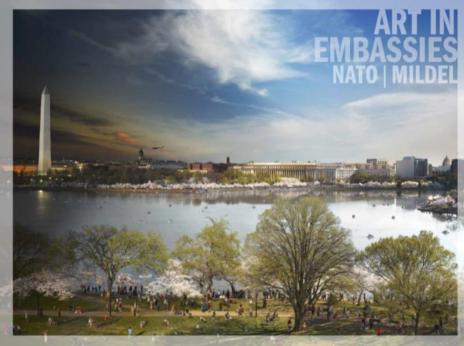
弗吉尼亚·朔尔-策展人 布兰顿·马尔尼克-策展助手 罗瑞·倪-室内设计 乔纳森(杰米)·阿波里诺-注册商 塔比莎·布莱克恩斯-主任编辑 托瑞·西 - 编辑

特别感谢扎克·威利斯和罗瑞·克劳斯的安装; 玛格达·拿卡希思的 写作和编辑, 华莲公共关系公司TransPacific Communications 李铁君的翻译; 以及ps:studios的出版设计。

本书由菲律宾马尼拉的全球出版解决方案 (GPS) 印刷。

Translation Samples







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Curator: Welmoed Laanstra Curator: Sally Mansfield Assistant Curator: Tiffany Williams Registrar: Rebecca Clark Managing Editor: Tabitha Brackens Editor: Victoria See Editor: Megan Pannone

Imaging Manager: Amanda Brooks

Writer: Suzanna Wu Translator: TransPacific Communications Design: Splice Design Group Photography: Hugard & Vanoverschelde Photography

Special thanks to the OBO/US NATO team particularly Project Director Michael Ross, Shawn Tribe, Patricia Mooneyham, Karl Schuler, as well as the USMILDEL NNHQ Project Manager and Transition Officer Jefferey L. Long, COL

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Responsable de la publication : Tabitha Brackens

Éditrice : Victoria See Éditrice : Megan Pannone

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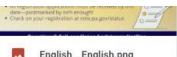
Photography

Remerciements particuliers à l'équipe OBO/ US NATO, en particulier au directeur de projet Michael Ross, Shawn Tribe, Patricia Mooneyham, Karl Schulor, ainsi qu'au chef de projet et officier de transition USMILDEL NNHQ Jefferey L. Long, COL USA et SFC Justin M. Mcdaniel, Joint Senior Logistician, délégation militaire des États-Unis. Un remerciement tout particulier à Nancy R. Minsky

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Translation Samples











English _ English.png

Hmoob _ Hmong.png

Tagalog_Tagalog.png

Tiếng Việt _ Vietnamese.png

PA-তে ভোট দেওয়ার জন্য নিবন্ধন করা হচ্ছে

9 व्यक्तिया, 2022 अव तरक व्यक्ति वर्तिय गर्माक अक PA अव वर्तिया

3 मामक्य, 2022 वर्गिय 18 वा यस स्वित क्या प्रत प्रक (विदेशमा सिंह)

LESISITA KE FILI'I HE PA

KO HAI TE NE LAVA 'O LESISITA KE FILÎ?

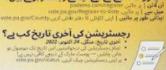
TE RE LESISITA FEFE KE FILI?

KO E FË TAIMI 'OKU NGATA AI E LESISITÀ?

- AND FAKA OS: MONITE, DE DKATOPA 2022 Ruo pau ke maru'a e ngaahi potokatama kesista kotee pii Taho ko lesi—'Dku likai ferungo a e postreorked byt.
 Vakahi horo kesistä 1 he vote pa govistatus.

 - Tongan _ Tongan.png

پنسلوانیا میں ووٹ ڈالنے کے لیے اندراج ووٹ دینے کے لیے کون رجسٹر ہو سکتا ہے؟ آپ ووٹ ڈالنے کے لیے کیسے رجسٹر ہوتے ہیں؟ میل سے | پر حالیں vitte pa goo/Represer-to-Vote میل سے | پر حالیں vitte pa goo/County ایدائی طور پر جائیں | ایس کارائی تا دھر بادش کرنی vitte pa goo/County





PA-இல் வாத்களிக்கப்





কে ভোট দিতে নিবন্ধন করতে পারেন?

Urdu.png _ اردو





· And traffered all offer wide pargonistation are ast



PA ਵਿੱਚ ਵੋਟ ਪਾਉਣ ਲਈ ਰਜਿਸਟ੍ਰੇਸ਼ਨ ਕਰਨਾ

ਵੋਟ ਪਾਉਣ ਲਈ ਕੌਣ ਰਜਿਸਟਰ ਕਰਾ ਸਕਦਾ ਹੈ?

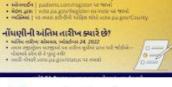
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ਤਸੀਂ ਵੋਟ ਪਾਉਣ ਲਈ ਕਿਵੇਂ ਰਜਿਸਟਰ ਕਰਦੇ ਹੈ?

ਰਜਿਸਟੇਸ਼ਨ ਦੀ ਆਖਰੀ ਮਿਤੀ ਕਦੋਂ ਹੈ?

- अन्यानी वैतनी, मीचान्य, 24 अवस्थात, 2022
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ਪੰਜਾਬੀ _ Punjabi.png



પેન્સિલવેનિયામાં મત આપવા માટે નોંધણી

મત આપવા માટે કોણ નોંધણી કરાવી શકે છે?

મત આપવા માટે તમે કેવી રીતે નોંધણી કરશો?





ఎవరు ఓటుకు రిజిస్టర్ చేసుకోవచ్చు? • ఆగ్లోంగ్ 9, 2022 రాణి అమరా నాయు ఓటయు 19, పిరాసిశుద్ర ఉం • నిరువణ్ 3 (2022 సిన్ముఖ కొల్ప్ గారికి ఏహా 18 మరిశ్వరాలు కోరా అంతణికి మెక్కవ రియిస్స్ ఉండాగ ఎవరు ఓటుకు రిజిస్టర్ చేసుకోవచ్చు? ශරීප්‍රීර් | padems.com/registerts එළුරේ එක්කර පාලප | vote pa pov/Register so Votess එළරේ එලක්ෂණ | විය මාජ් වේ.විධ vote pa gov/County ඔලු කියිවරයේ రిజిస్ట్రేషన్ చేసుకోవడానికి గడువు తేదీ Have the strategies with \$4,2022 · Lo deligibilità vote pa govintatus del ettili dello di

ペンシルベニア州での有権者登録

本級市民であり、かつ2022年10月9日までの経過セペンシルベニ ア州の民民であることが必須です。 1922年11月5日 - 1942年1

2022年11月8日 (選挙行です!) の最後で18歳以上でなければなりません。

郵送 | water put gow Register to Yiste ヘアクセス
 本人が直接選挙会場で授業 | water put gow County で選挙会場の確

・ 時刊: 2022年10月24日(月) ・ 教授申請書は当日までに別義の影響に取られます(活 ・ 即は有効ではありません!)

有権者登録の方法を教えてください。

誰が有権者登録を行えますか?

PAలో ఓటు రిజిస్టర్ చేసుకోవడం



PA-യിൽ വോട്ട് ചെയ്യാൻ രജിസ്റ്റർ

ગુજરાતી _ Gujarati.png

தமிழ் _ Tamil.png

ತಲುಗು _ Telugu.png മലയാളം _ Malayalam.png

ဆုံးလီးမုံးလာကဟဉ်တစ်ဖူးလာPAအပူး

- မတၤဆဲးလီးမီးသူလးကဟုဉ်တစ်ဖူးအင်္ဂါလဲဉ်?
- mandon part processor and some security in the processor and secretarists and
- နဆဲးလီးနမ်းလာနကဟုဉ်တစ်မႈအဂ်ီးဒ်လဲ၌?

- တာ်ဆုံးလိုးမ်းတာသည်ဆာမှာကတို် အတာ် ဆာကတို၊ ကမ္မာအခါဖလည်?
- ကညီကျီ _ Karen.png

ការចុះឈ្មោះបោះឆ្នោតនៅក្នុងរដ្ឋ PA

តើអ្នកណាអាចចុះឈ្មោះបោះឆ្នោតបាន?

त्वीरकारमध्याम्बर्गात वैद्यमुग्तामे विद्यान के में स्थान के विद्यान के २०२२
 त्वीरकारमध्याम्बर्गात वेद्यमुग्ता के उत्तर के के विद्यान के २०२२

តើអ្នកចុះឈ្មោះបោះឆ្នោតដោយរបៀបណា?

តើថ្ងៃផុតកំណត់ចុះឈ្មោះនៅពេលណា? / _ _____)

- Toga hands Igog 6 24 ໂຮລດດ ຫຼື 2022
 Imgishance Managata ທຸກຄານແລ້ວ ການເປັດພາກ
 Description (Managata)
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펜실베니아 유권자 등록

- 2022년 11至8일(世界第) 河東京是 18年 可収回の対象に同じ

유권자 등록은 어떻게 하는 건가요?

환경 | paterns compression에 접적하려요
 후본 | vote pargrackepsor-to-vote에 접적하려요
 대본 | vote pargrackepsor-to-vote에 접적하려요

등록기한은 언제인가요?

• 개한 202년 90월 24일 월요일 - 요한 등록 선택시는 및 살려하지 도착하여 합니다. 이상까지 항송하는 것인으로는 한렇지지 않습니다 • with pagewhites 하여 등록 내려운 확인하면서요

日本語_Japanese.png

* string pagewhemisで登録状況を確認してください。

登録締切はいつですか?

如何在宾州登记选举

必須原業開設長、資業資料開発(10月9日、2022年前) ・必須保護等日(11月8日、2022年)出来至少年第18岁

怎么登记?

・疫血解毒) 適金米 pademic.com/register ・疫血解毒) 適金米 vote pa.gra/Paginer-to-Vote ・本人 | 長き寄会地社可在別と音歌 vote pa.gra/Yourny

- · 查询证约选其符记 vote ne.govVtetur



ភាសាខ្មែរ _ Khmer.png

한국어 _ Korean.png















TECHNOLOGY

Google Announces Improvements To Translation System

October 3, 2016 · 4:28 PM ET Heard on All Things Considered

AARTI SHAHANI



4-Minute Listen









Google says that with certain languages, its new system — dubbed Google Neural Machine Translation — reduces errors by 60 percent. For now, it only translates from Mandarin Chinese into English. But the company plans to roll it out for the more than 10,000 language pairs now handled by Google Translate.

■ Transcript



MCEVERS: We wanted to see how this method compares to a professional translator.

DOTTIE LI: My name is Dottie Li. I'm managing director of TransPacific Communications. I happen to be the voice and voice coach of Rosetta Stone's Mandarin products.

MCEVERS: Dottie Li was kind enough to go head to head with the new Google Translate for us. We gave her this commentary about the U.S. presidential election from People's Daily.

UNIDENTIFIED WOMAN: (Speaking foreign language).

MCEVERS: This is how Google translates it.

COMPUTER-GENERATED VOICE: Everyone is most concerned about Hillary and Trump, who is even worse for China, when this problem is not clear to see them both who may destroy the United States.

MCEVERS: And this is how Dottie Li translates it.

LI: What people are most concerned with between Hillary Clinton and Donald Trump is which one of them would be tougher on China. When they are unclear on the answer, they would have to see which one would possibly make America worse.

MCEVERS: So we asked Dottie Li what she thought of all this.

LI: I think this is definitely a battle between human intelligence and mechanical robotic computer devices. I firmly believe that human beings will triumph. In this case, you could see that machines came through with some kind of mechanical, very technical aspects that don't make much sense.

MCEVERS: What about you, Aarti Shahani? What do you think about all this?

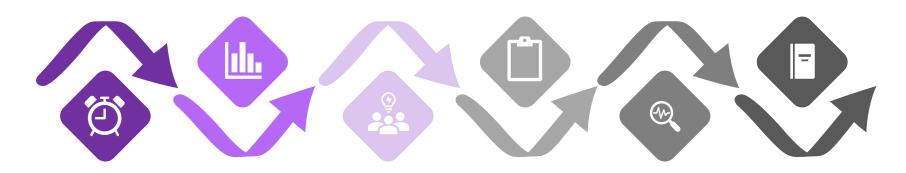
SHAHANI: (Laughter) Well, I'm thinking two things. One is I'm probably a bit more optimistic than she is about the capacity of machines to translate more beautifully.

Translation Timeline

You send us the documents & materials for translation or interpretation

Our translators finish the translation, our editors check the translation, and then our proofreaders proof the document.

Deliver the finished translation to you



Kickoff Meeting & Project Plan Review We put your documents in our system and our project manager assigns the work to qualified linguists

We then put the document through Desk-Top Publishing (DTP) and/or 508 Compliance

Overview of TPC's Cross-Cultural Communications Expertise

- We have a collective 87 years of experience in training non-native English speakers
- We specialize in addressing and improving non-native English speakers' communication skills
- Presentation skills (impromptu and ad-libbing, etc.)
- Body language (some may surprise you)
- Eye contact
- Cultural competency (and cultural nuances)
- Business etiquette
- Social settings how to work the room
- Power networking across cultures
- Effective personal branding
- Dress for success (for the occasion)
- Written communication
- Electronic communication
- Virtual communication



Testifying before the House Small Business Committee about the SBA 8(a) Program

http://ow.ly/rL4f50LC3Uv (my testimony where I discussed at length our cross-cultural training and how that has changed my life and transformed many lives and careers)
http://ow.ly/16XT50LC3Va (Rep. Chu's remarks on our training program in the federal space)



Keynote at USDA discussing my journey of helping Non-Native English professionals transform their lives and careers



United States Department of Agriculture

Diversity, Recruitment, & Work/Life Division Office of Human Resources Management



USDA 2017

Asian American Pacific Islander Heritage Month Observance

"Unite Our Voices by Speaking Together"



Dottie Li Managing Director, TransPacific Communications

Date: Thursday, May 25th, 2017 Time: 10:00 am.-11:00 a.m. EDT

Place: Jefferson Auditorium

Follow by

11:30 a.m. EDT, Cultural Exchange

at Whitten Patio

Cross-Cultural Communication Training

Example at USDA

Hello:

I am very happy to provide a reference for Dottie Li and her excellent course, Effective Communications through Accent Reduction & Modification. I participated in the course once a week for about a three-month period. I was lucky enough to be able to have one-on-one sessions with Dottie.

Since I am Vietnamese, have lived in the United States since 1974, and perceived that my accent was a problem, I was excited to receive Dottie's help. While I was committed to making some improvements, I found Dottie even more committed to my success. Consequently, we both worked very hard for the period I was under Dottie's guidance and instruction.

Dottie's instructional techniques are highly effective in my judgment. She not only helped me to reduce and modify certain aspects of my accent, but she enabled me to be more confident in my communications with everyone. The techniques she taught me are enduring and have permitted me to continue to improve my speech. Her personal example of professionalism and effective communication was inspiring and instilled a certain level of confidence in me.

I have encouraged others who want to quickly and effectively control and reduce the effects of an accent on their communications to participate in Dottie's course. Dottie is successful and that success is contagious which leads to effective transfer of Dottie's accent reduction and modification techniques to her students.

Sincerely,

Sang Lineback

Resource Management Officer

USDA AMS Poultry Programs

Cross-Cultural Communication Training

Example at FDA





Effective Communication for Non-Native English Professionals



This multi-day individual webinar training will improve FDA non-native professionals' ability to communicate effectively across cultural and linguistic barriers. It will

help them to communicate with enhanced clarity and purpose while helping them to neutralize accents and develop effective methods of delivering messages.

Cross-Cultural Communication Training Example at USPTO

Office of Equal Employment Opportunity and Diversity

Leadership Communication for Non-Native English Speakers

WHEN

August 2nd, 2017 12:00 – 1:30 p.m. Sign-up for the training by emailing OEEOD@USPTO.GOV

***Spots are limited

WHERE

Madison East Building (GIPA, located on the 2nd floor)

WHO

Dottie Li, Managing Director of Transpacific Communications, is also the Voice of Rosetta Stone's Mandarin products. In 2015, Dottie was recognized as one of Maryland's Top 100 Women.



WHAT

Through this training session, you will learn methods of replicating standard American speech sounds to increase effectiveness and clarity of communication. The expected outcomes from this workshop will improve participants' understanding to deliver a speech or presentation with proper pronunciation, alleviating a heavy foreign accent and eliminating common grammatical errors.



Cross-Cultural Communication Training Example USP

USPeakers' Guest Speaker Thursday, December 5, 12:00-1:00pm USPeakers Meeting (A411) "Speak with Clarity and Power"

Dottie Li is a successful cross-cultural communication strategist, keynote speaker and coach, designing & providing media training and cross-cultural communication coaching. She has conducted numerous seminars, workshops & presentations on the importance of effective communication.

Dottie's work has been featured on NPR, China Daily and many other media outlets.

She was awarded a Mandarin Leader in America in 2018 and one of Maryland's Top 100 Women in 2015 by the Daily Record. She received the "Best Cross-Cultural Communicator of the Year" title in 2013 by the MWMCA.

Dottie was a reporter before moving to the U.S. from China in the 80s. Her background includes 5 years as a producer at C-SPAN, a corporate spokesperson, public relations executive, communications chief for large non-profit organizations, and staff for the Clinton White House.

Specialties: Voice Coach and Voice of Rosetta Stone's Mandarin Chinese products; Accent Modification Coach; Cross-cultural communication trainer; Award-winning video producer.



Dottie Li, Founder & CEO TransPacific Communications





Equality



The assumption is that everyone benefits from the same supports. This is equal treatment.

Equity



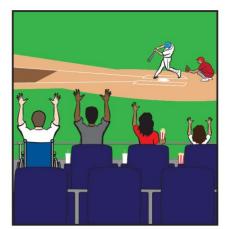
Everyone gets the supports they need (this is the concept of "affirmative action"), thus producing equity.

Justice



All 4 can see the game without supports or accommodations because the cause(s) of the inequity was addressed. The systemic barrier has been removed.

Agency



Through equity,
and social justice,
each has the access they
need to health and education
to build wealth in order to
buy their own seat
inside the stadium.

www.trainingfortherealworld.com

We sometimes refer to D&I as DEIA to include equity and accessibility when discussing our processes and recommendations, and we encourage you to include equity and accessibility as core principles.

Equity goes beyond equality

Equity seeks to ensure fair treatment, equality of opportunity, fairness, and accessibility in access to information and resources, and advancement for all people; while at the same time striving to identify and eliminate barriers that have prevented full participation. Equality is the goal of equity with outcomes of justice and agency.

Effective Communication Across Cultures





Cross-Cultural Communication, DEIA & Translation

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